



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: June 1, 2018

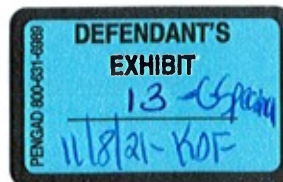
Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

Effective Hire Date	Name of Recruit	Amount of BPS that will be allocated	Name of Recruiter or Recruiting Firm	# of Months	Date Recruiting Allocation Expires
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
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TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD

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Revised 1/14/15



CONFIDENTIAL

NAF 0000465



Gina Spearman
Schedule 6

	Kelly Morrison Allison ***				
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
6/19/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/19/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
9/5/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/5/2019
9/11/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/11/2019
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/2/2019
10/25/2017	Redacted				4/25/2019

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Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017



Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	
9/26/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/26/2019
10/12/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/12/2019
10/16/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/16/2019
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11/6/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/6/2019
11/13/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/13/2019
11/20/2017	Redacted *This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
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Redacted

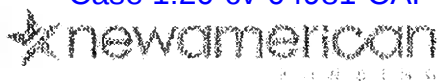


Gina Spearman
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11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
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12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
12/29/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/29/2019
1/2/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/2/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
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1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
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Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017



Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
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4/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	10/30/2019
5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/18/2019
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Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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NAF 0000469



Gina Spearman
Schedule 6

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/18/2019
5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019

IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form Schedule as of the date shown below:


Gina Spearman May 30, 2018

Employee - Signature

May 30, 2018

Date

Gina Spearman

Employee - Print Name

Jan Preslo, EVP Retail Division

Date

Christy Bunce, COO

Date

Gina Spearman

E-signed 2018-05-30 07:54PM EDT
gina.spearman@naflnc.com

Secure Sign Transaction Number: CE_C183CA53DAE908741206524065_100101514915_PPK



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: June 29, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

Effective Hire Date	Name of Recruit	Amount of BPS that will be allocated	Name of Recruiter or Recruiting Firm	# of Months	Date Recruiting Allocation Expires
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	TBD
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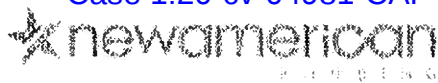


Gina Spearman
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Revised 1/1/2017



Gina Spearman
Schedule 6

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Gina Spearman
Schedule 6

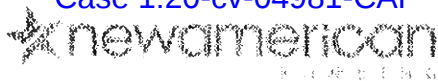
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Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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NAF 0000474



Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
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Revised 1/1/2017

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Gina Spearman
Schedule 6

5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
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Revised 1/1/2017


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Gina Spearman
Schedule 6

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IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form Schedule as of the date shown below:


Employee - Signature

Jun 20, 2018
Date

Gina Spearman
Employee - Print Name

Jan Preslo, EVP Retail Division

Date

Christy Bunce, COO

Date

Gina Spearman
E-signed 2018-06-20 08:44PM EDT
gina.spearman@nafinc.com



Adobe Sign Transaction Number: C3JCH0CAABSA7zUdRSCDy6t4Ez7hs06r2La1spH



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: July 9, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

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Gina Spearman
Schedule 6

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Gina Spearman
Schedule 6

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Revised 1/1/2017

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Gina Spearman
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2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
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Revised 1/1/2017



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IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form Schedule as of the date shown below:


Gina Spearman (P/S, S/T)

Employee - Signature

Jul 5, 2018

Date

Gina Spearman

Employee - Print Name

Jan Preslo, EVP Retail Division

Date

Christy Bunce, COO

Date

Gina Spearman

E-signed 2018-07-05 05:59PM EDT

gina.spearman@nafinc.com

Adobe Sign Transaction Number: CB2CH2CA3GAAU70y7QsqPFwC4upl0Yxg7ug64e5oER_





SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: July 23, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

Effective Hire Date	Name of Recruit	Amount of BPS that will be allocated	Name of Recruiter or Recruiting Firm	# of Months	Date Recruiting Allocation Expires
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS	Redacted	18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	TBD



Gina Spearman
Schedule 6

	Kelly Morrison Allison ***			
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	TBD
6/19/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	12/19/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	12/30/2018
9/5/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	3/5/2019
9/11/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	3/11/2019
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	18	4/2/2019
10/25/2017	Redacted			4/25/2019

Redacted

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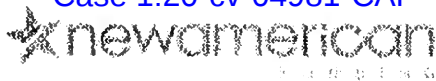
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NAF 0000479



Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	
9/26/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/26/2019
10/12/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/12/2019
10/16/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/16/2019
11/1/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/1/2019
11/6/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/6/2019
11/13/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/13/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019



Gina Spearman
Schedule 6

11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
12/29/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/29/2019
1/2/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/2/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019

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Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
2/26/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/26/2019
3/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/30/2019
4/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	10/30/2019
6/25/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	12/25/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019

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Gina Spearman
Schedule 6

5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
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5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
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5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019

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Gina Spearman
Schedule 6

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
6/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	12/29/2019
7/9/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/9/2020
7/23/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/23/2020

IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form Schedule as of the date shown below:

Gina Spearman
Gina Spearman, Jul 10, 2018

Employee - Signature

Jul 10, 2018

Date

Gina Spearman

Employee - Print Name

Jan Preslo, EVP Retail Division

Date

Christy Bunce, COO

Date

Gina Spearman

E-signed 2018-07-10 06:20PM EDT

gina.spearman@naflinc.com

Adobe Sign Transaction Number: 6EJCH6CXA6AA-07F6Z64e-V5Dy3v76-0r0U4mk036





SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: July 30, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

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TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
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Gina Spearman
Schedule 6

	Kelly Morrison Allison ***		Redacted		
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
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6/30/2017	Redacted *** ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
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9/11/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/11/2019
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/2/2019
10/25/2017	Redacted				4/25/2019

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Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	
9/26/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/26/2019
10/12/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/12/2019
10/16/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/16/2019
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11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019

Redacted



Gina Spearman
Schedule 6

11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
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Revised 1/1/2017

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NAF 0000488



Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
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4/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	10/30/2019
6/25/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	12/25/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019

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Gina Spearman
Schedule 6

5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
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5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019

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NAF 0000490

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
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7/9/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/9/2020
7/23/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/23/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020

NAF 0000491



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: July 30, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

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Gina Spearman
Schedule 6

	Kelly Morrison Allison ***				
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
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6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
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10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/2/2019
10/25/2017	Redacted				4/25/2019

Redacted

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NAF 0000458



Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	
9/26/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/26/2019
10/12/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/12/2019
10/16/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/16/2019
11/1/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/1/2019
11/6/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/6/2019
11/13/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/13/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019

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Gina Spearman
Schedule 6

11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
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Revised 1/1/2017

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Gina Spearman
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2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted *This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted **This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
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4/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	10/30/2019
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Gina Spearman
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5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
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Gina Spearman
Schedule 6

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
6/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	12/29/2019
7/9/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/9/2020
7/23/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/23/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020

IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form Schedule as of the date shown below:

Gina Spearman
Gina Spearman Jul 16, 2018

Employee - Signature

Gina Spearman

Employee - Print Name

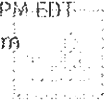
Jan Preslo, EVP Retail Division

Jul 16, 2018

Date

Gina Spearman

E-signed 2018-07-16 01:52PM EDT
gina.spearman@nafinc.com



Date



Gina Spearman
Schedule 6

Christy Bunce, COO

Date



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

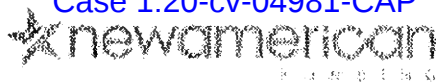
Regional Managed: Southeast Region

Effective Date: August 6, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

Effective Hire Date	Name of Recruit	Amount of BPS that will be allocated	Name of Recruiter or Recruiting Firm	# of Months	Date Recruiting Allocation Expires
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted **This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted **This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted **This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD



Gina Spearman
Schedule 6

	Kelly Morrison Allison ***				
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
6/19/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/19/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
9/5/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/5/2019
9/11/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/11/2019
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/2/2019
10/25/2017	Redacted				4/25/2019

Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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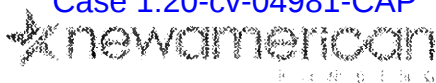
CONFIDENTIAL

NAF 0000437



Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	
9/26/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/26/2019
10/12/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/12/2019
10/16/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/16/2019
11/1/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/1/2019
11/6/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/6/2019
11/13/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/13/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019



Gina Spearman
Schedule 6

11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
12/29/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/29/2019
1/2/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/2/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019

Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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NAF 0000439



Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
2/26/2018	Redacted *This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/26/2019
3/20/2018	Redacted **This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/30/2019
4/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	10/30/2019
6/25/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	12/25/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019

Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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Gina Spearman
Schedule 6

5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019

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Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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NAF 0000441



Gina Spearman
Schedule 6

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
6/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	12/29/2019
7/9/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/9/2020
7/23/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/23/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020

IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form Schedule as of the date shown below:

gina spearman
(Spearman, Gina)

Employee - Signature

Jul 20, 2018

Date

gina spearman

Employee - Print Name

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Schedule 6 - Recruiting Allocation Form
Revised 1/1/2017

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NAF 0000442



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: August 6, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

Effective Hire Date	Name of Recruit	Amount of BPS that will be allocated	Name of Recruiter or Recruiting Firm	# of Months	Date Recruiting Allocation Expires
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	TBD
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TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD



Gina Spearman
Schedule 6

	Kelly Morrison Allison ***				
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
6/19/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/19/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
9/5/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/5/2019
9/11/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/11/2019
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/2/2019
10/25/2017	Redacted				4/25/2019

Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	
9/26/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/26/2019
10/12/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/12/2019
10/16/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/16/2019
11/1/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/1/2019
11/6/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/6/2019
11/13/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/13/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019



Gina Spearman
Schedule 6

11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
12/29/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/29/2019
1/2/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/2/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019

Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted **This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
2/26/2018	Redacted *This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/26/2019
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3/20/2018	Redacted **This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/30/2019
4/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	10/30/2019
6/25/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	12/25/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019

Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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Gina Spearman
Schedule 6

5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019



Gina Spearman
Schedule 6

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
6/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	12/29/2019
7/9/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/9/2020
7/23/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/23/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020
8/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/1/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020

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Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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NAF 0000531



Gina Spearman
Schedule 6

IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form
Schedule as of the date shown below:

gina spearman

Employee - Signature

Jul 26, 2018

Date

gina spearman

Employee – Print Name

gina spearman

E-signed 2018-07-26 01:48PM EDT

gina.spearman@nafinc.com



Jan Preslo, EVP Retail Division

Date

Adobe Sign Transaction Number: CSJCHECABIAAEaPJPzvwuPJJEDPHBzaoSTIR0y0Q

Christy Bunce, COO

Date



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: August 13, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

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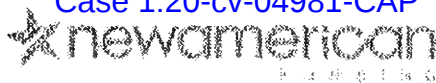


Gina Spearman
Schedule 6

	Kelly Morrison Allison ***		Redacted		
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
6/19/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/19/2018
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6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
9/5/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/5/2019
9/11/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/11/2019
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/2/2019
10/25/2017	Redacted				4/25/2019

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Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017



Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	
9/26/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/26/2019
10/12/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/12/2019
10/16/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/16/2019
11/1/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/1/2019
11/6/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/6/2019
11/13/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/13/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019



Gina Spearman
Schedule 6

11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
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2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019

Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
2/26/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/26/2019
3/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/30/2019
4/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	10/30/2019
6/25/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	12/25/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019

Schedule 6 – Recruiting Allocation Form
Revised 1/1/2017

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Gina Spearman
Schedule 6

5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
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5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019

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Gina Spearman
Schedule 6

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
6/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	12/29/2019
7/9/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/9/2020
7/23/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/23/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020
8/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/1/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020

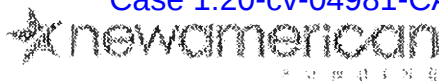
Schedule 6 – Recruiting Allocation Form
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8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	2/6/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020

DATE: 11/11/2001

NAF 0000506



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

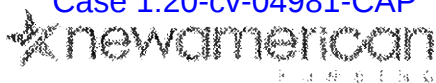
Regional Managed: Southeast Region

Effective Date: August 20, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

Effective Hire Date	Name of Recruit	Amount of BPS that will be allocated	Name of Recruiter or Recruiting Firm	# of Months	Date Recruiting Allocation Expires
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD



Gina Spearman
Schedule 6

	Kelly Morrison Allison ***				
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
6/19/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/19/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
9/5/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/5/2019
9/11/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/11/2019
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/2/2019
10/25/2017	Redacted				4/25/2019

Redacted



Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS	Redacted	18	
9/26/2017	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS		18	3/26/2019
10/12/2017	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS		18	4/12/2019
10/16/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/16/2019
11/1/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/1/2019
11/6/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/6/2019
11/13/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/13/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019



Gina Spearman
Schedule 6

11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
12/29/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/29/2019
1/2/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/2/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
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2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019

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NAF 0000510



Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
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4/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	10/30/2019
6/25/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	12/25/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019

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Revised 1/1/2017

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NAF 0000511



Gina Spearman
Schedule 6

5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019
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5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019

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Gina Spearman
Schedule 6

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
6/18/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS			12/18/2019
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8/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/1/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020

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Gina Spearman
Schedule 6

8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	2/6/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/20/2020
8/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/20/2020

IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form Schedule as of the date shown below:


Gina Spearman (Aug 7, 2018)
Employee - Signature

Aug 7, 2018

Date

Gina Spearman
Employee - Print Name

Jan Preslo, EVP Retail Division

Date

Adobe Sign Transaction Number: CB3CB0A8A41E0F0B3A0C539F2d097A740d

Gina Spearman (Gws)

E-signed 2018-08-07 05:24PM EDT

gina.spearman@naflnc.com

Schedule 6 - Recruiting Allocation Form
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NAF 0000514



Gina Spearman
Schedule 6

Christy Bunce, COO

Date



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: August 20, 2018

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

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TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
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TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD



Gina Spearman
Schedule 6

	<u>Kelly Morrison Allison</u> ***				
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	TBD
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6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
6/30/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	12/30/2018
9/5/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/5/2019
9/11/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/11/2019
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/2/2019
10/25/2017	Redacted				4/25/2019

Redacted

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Revised 1/1/2017

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NAF 0000517



Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS	Redacted	18	
9/26/2017	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS		18	3/26/2019
10/12/2017	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS		18	4/12/2019
10/16/2017	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS		18	4/16/2019
11/1/2017	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS		18	5/1/2019
11/6/2017	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS		18	5/6/2019
11/13/2017	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison *** Redacted	5 BPS		18	5/13/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019

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Gina Spearman
Schedule 6

11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
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2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/1/2018	Redacted This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019

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NAF 0000519



Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted *This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
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NAF 0000520



Gina Spearman
Schedule 6

5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/17/2019
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NAF 0000521



Gina Spearman
Schedule 6

5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	11/18/2019
6/18/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS			12/18/2019
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8/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/1/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020

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Gina Spearman
Schedule 6

8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	2/6/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020
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8/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/20/2020
8/15/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/15/2020
8/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/20/2020
8/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/20/2020

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NAF 0000523



Gina Spearman
Schedule 6

IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form
Schedule as of the date shown below:

gina spearman
gina.spearman@nafinc.com Aug 16, 2018

Employee - Signature

Aug 16, 2018

Date

gina spearman

Employee – Print Name

Jan Preslo, EVP Retail Division

Date

Christy Bunce, COO

Date

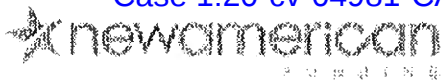
gina spearman

E-signed 2018-08-16 07:33AM EDT

gina.spearman@nafinc.com



Adobe Sign Transaction Number: CB7CH9PAA8NAMECSTORUJTV55/D4aQBLmCQr1822-vv4



SCHEDULE 6 RECRUITING ALLOCATION FORM

Regional Manager Name: Gina Spearman

Regional Managed: Southeast Region

Effective Date: April 8, 2019

Purpose – This document is to be used in connection with the Schedule 1 - Regional Manager Agreement where New American Funding allows the Regional Manager to allocate expenses out of the Regional Manager Override

The below referenced are the Regional Manager Allocations as indicated in section 1.4.C of Schedule 1 - Regional Manager Agreement. The details of the deductions are described in the section below:

Effective Hire Date	Name of Recruit	Amount of BPS that will be allocated	Name of Recruiter or Recruiting Firm	# of Months	Date Recruiting Allocation Expires
10/2/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	4/2/2019
10/25/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	4/25/2019
9/26/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	3/26/2019
11/1/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/1/2019
11/6/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/6/2019
11/20/2017	Redacted ***This recruiting deduction	5 BPS		18	5/20/2019

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Gina Spearman
Schedule 6

	will be split 50/50 with Kelly Morrison Allison ***				
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
11/20/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	5/20/2019
12/01/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/1/2019
12/29/2017	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	6/29/2019
1/2/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/2/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019
1/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	7/8/2019

Redacted



Gina Spearman
Schedule 6

2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS	Redacted	18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/1/2019
2/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/20/2019
2/26/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	8/26/2019
3/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/20/2019
3/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison ***	5 BPS		18	9/30/2019
4/30/2018	Redacted ***This recruiting deduction will be split	5 BPS		18	10/30/2019

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NAF 0000446

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Gina Spearman
Schedule 6

	***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***				
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019
5/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/17/2019
5/21/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/21/2019
6/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	11/18/2019
6/18/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS			12/18/2019
6/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	12/29/2019
7/9/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	1/9/2020
7/23/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison ***	5 BPS		18	1/23/2020
7/30/2018	Redacted ***This recruiting deduction will be split	5 BPS		18	1/30/2020

Redacted



Gina Spearman
Schedule 6

	50/50 with Kelly Allison Morrison***				
7/30/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	1/30/2020
8/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/1/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/6/2020
8/6/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	2/6/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/13/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/13/2020
8/20/2018	Redacted ***This recruiting deduction will be split	5 BPS		18	2/20/2020

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Gina Spearman
Schedule 6

	<u>50/50 with Kelly Allison Morrison***</u>				
8/15/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS	Redacted	18	2/15/2020
8/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/20/2020
8/20/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	2/20/2020
9/4/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	3/4/2020
9/4/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Allison Morrison***	5 BPS		18	3/4/2020
9/17/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	3/17/2020
10/15/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	4/15/2020
10/15/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	4/15/2020
9/24/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	3/24/2020
9/24/2018	Redacted ***This recruiting deduction will be split	5 BPS		18	3/24/2020

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Gina Spearman
Schedule 6

	50/50 with Kelly Morrison Allison***				
9/24/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	3/24/2020
10/1/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	4/1/2020
10/15/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	4/15/2020
10/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	4/8/2020
10/8/2018	Redacted ***This recruiting deduction will be split 50/50 with Gina Spearman***	5 BPS	Redacted	18	4/8/2020
11/01/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	05/01/2020
10/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18 mos	04/29/2020
10/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18 mos	04/29/2020
10/29/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18 mos	04/29/2020
10/29/2018	Redacted ***This recruiting deduction will be split	5 BPS		18 mos	04/29/2020

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Gina Spearman
Schedule 6

	50/50 with Kelly Morrison Allison***		Redacted		
11/05/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18 mos	05/05/2018
11/05/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18 mos	05/05/2018
12/03/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	06/03/2018
TBD	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	TBD
11/12/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	05/12/2018
11/26/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	05/26/2020
01/01/2019	***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	07/01/2020
10/08/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	4/8/2020
10/22/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	4/22/2020
12/03/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	06/03/2020

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Gina Spearman
Schedule 6

	50/50 with Kelly Morrison Allison***		Redacted		
1/7/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	07/7/2020
1/14/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	07/14/2020
12/26/2018	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 BPS		18	06/26/2020
01/31/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18	06/30/2020
01/31/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18	06/30/2020
01/31/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18	06/30/2020
01/22/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	07/22/2020
01/31/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	07/31/2020
01/22/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	07/22/2020
01/22/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	07/22/2020

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Gina Spearman
Schedule 6

	<u>50/50 with Kelly Morrison Allison***</u>				
01/14/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18	07/14/2020
01/21/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18	07/21/2020
01/28/2019	Redacted Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18	07/28/2020
02/01/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	08/01/2020
03/01/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps	Redacted	18 mos	09/01/2020
02/15/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	08/01/2020
2/11/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	08/11/2020
2/25/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	8/25/2019
2/28/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	8/28/2019



Gina Spearman
Schedule 6

2/28/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps	Redacted	18 mos	8/28/2019
3/1/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	9/1/2019
2/25/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	8/25/2020
2/25/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	8/25/2020
3/11/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	9/11/2020
3/4/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	9/4/2020
3/11/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	9/11/2020
3/25/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	9/25/2020
4/1/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	10/1/2020

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Gina Spearman
Schedule 6

4/1/2019	Redacted Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps	Redacted	18 mos	10/1/2020
3/25/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	9/25/2020
4/8/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	10/8/2020
4/8/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	10/8/2020
4/8/2019	Redacted ***This recruiting deduction will be split 50/50 with Kelly Morrison Allison***	5 bps		18 mos	10/8/2020

IN WITNESS WHEREOF, the undersigned have executed this Recruiting Deduction Form
Schedule as of the date shown below:

Gina Spearman
Date Executed On (Apr 8, 2019)

Employee - Signature

Apr 8, 2019

Date

Gina Spearman

Employee - Print Name

Jan Preslo, EVP Retail Division

Date

Christy Bunce, COO

Date

Adobe Sign Transaction Number: C8081804-8AB4P0R8U0252A1058V2uW8R6g0aQsE18XZ

Gina Spearman (Gws)

E-signed 2019-04-08 08:43AM EDT

gina.spearman@nafinc.com



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